

#### Greetings,

The Joe Beretta Foundation, a 501C3 non profit, is excited to reach out with a proposal for partnership in our seventh annual Dinner in the Vines fundraising event. Through our travel and lodging services, bill payment, healthy eating and holiday gift programs, we provide wrap around services that ensure the best possible medical outcomes for patients experiencing advanced heart failure. Dinner in the Vines will raise much needed funds so programs making a measurable impact on families in crisis can continue. A partnership between The Joe Beretta Foundation and your organization would give patients and caregivers in the worst moments of their life the opportunity to find peace, rest and hope over and over again.

As an organization that deeply believes in stewarding the funds entrusted to us well, we know there are many factors to consider when entering into a financial partnership. Please feel free to reach out with questions to DaveyShepherd@TJBF.org or 615-852-7804. For more information about our organization, visit www.TJBF.org. To download a sponsorship packet or register to sponsor digitally, use the QR code below. Thank you for your consideration!

Davey Shepherd Executive Director

Download Sponsorship Packet or Register as a Sponsor



## 501C3 Non profit



# Organization & Event NUMBERS & STATISTICS

Community involvement sets your business apart. We'd love the opportunity to partner with you as a sponsor for this year's Dinner in the Vines. Sponsorship is more than just an act of kindness, it's a good business decision. Contribute to a worthy cause, show the human side of your business and find qualified leads and compatible customers that appreciate your commitment to philanthropy in one stroke.

#### OUR STORY:



The Joe Beretta Foundation a 501c3,was established in 2016 when the Berettas, a local Mt. Juliet family, lost their husband/father to heart failure and learned the dire challenges most patients face.



### THE NEED:

Only 4% of hospitals are able to treat advanced heart failure; because of this most patients must travel to receive care. The majority of patients are left stressed, scared, isolated and far from home.

### BECAUSE WE BELIEVE NO ONE SHOULD SUFFER ALONE:

TJBF exists to meet the practical needs of advanced heart failure patients and their families by providing emergency housing, emotional support & stability in crisis. Our hope is to build a hospitality home in Mt. Juliet.



#### THE COMMUNITY WE PROUDLY SERVE:

We currently serve patients in five hospitals in two cities, including...

- Vanderbilt University Medical Center
- Tristar Centennial Medical Center
- Ascension Saint Thomas Hospital

### DINNER IN THE VINES:



#### OUR IMPACT:

Since our inception in 2016, we've assisted **1,200+** individuals, provided over **2,700** nights of stay and prevented **200+** families from facing the impossible choice between homelessness or hospice.

Our sixth annual Dinner in the Vines fundraising event will take place on **Saturday, June 8th**, **2024.** The evening includes a multi-course Italian meal in a stunning atmosphere, an open wine bar, a tremendous silent auction, ample photo opportunities, and a VIP option with a private cellar wine tasting. Tickets are \$200 each with a \$50 upgrade for VIP wine tasting, Early Bird tickets are \$175 with a \$50 upgrade for VIP wine tasting.





#### OUR VENUE:

Beretta Vineyard is a private vineyard located at the Beretta home. It consists of 310 grape vines in four varieties; Riesling, Chambourcin, Corot Noir and Chelois. The Foundation's namesake, Joe, planted the vines shortly before his passing.

#### OUR ATTENDEES:

Dinner in the Vines is an exclusive event with limited tickets available. This year we'll offer 320 tickets because of increased demand. Due to ticket pricing acting as a qualifier, our average attendee has a medium to high level of disposable income.

## SPONSORSHIP OPPORTUNITIES

	TITLE	GOLD	SILVER	BRONZE
Event naming rights	$\star$			
Inclusion of Logo on all marketing materials	$\star$			
Opportunity for designated representative to speak during the event program	*			
Visual Representation during the event program	$\star$	$\star$		
Inclusion in widely distributed press release	*	$\star$		
Social Media Highlight across all TJBF channels	$\star$	$\star$	$\star$	
Recognition during digital marketing	★	★	★	
Verbal Recognition during the event program	★	★	★	$\star$
Two guests invited to join Lillian for a private dinner at the Standard Club in August	$\star$			
# of Complimentary VIP Tickets provided	8 (\$2,000)	6 (\$1,500)	4 (\$1,000)	2 (\$500)
Event photos for promotional use	$\star$	$\star$	$\star$	$\star$
For your gift of	\$15,000	\$6,000	\$3,000	\$1,000

501C3 Non profit

For more information please contact Program Director Marla Cochran at 615-784-9362 or Events@TJBF.org

LEARN MORE AT: WWW.TJBF.ORG



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# TITLE SPONSOR BENEFITS

#### EVENT NAMING RIGHTS:

In recognition of your generous partnership, we're thrilled to include your logo as part of the official event logo (as demonstrated in the mock up below).

### VISUAL REPRESENTATION:

The event logo noting your title sponsorship will be utilized throughout the promotion of the event and at the event itself. Additionally, it will appear on on all event signage and printed materials. At the completion of the event, we'll provide professional event photos for promotional use.

#### MARKETING CAMPAIGN RECOGNITION:

Dinner Sin the Dines A fubulaus corning benefitting... Presented by YOUR LOGO HERE

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As presenting sponsor, your name and logo will be extensively noted throughout our marketing campaign, including a

spotlight on our website, highlights across our social media channels, inclusion in a widely distributed press release, recognition through our newsletter and direct mail campaigns and much more.

### EVENT RECOGNITION:

In addition to verbal recognition throughout the event, we'll provide an opportunity for your designated representative to speak during our program.

### COMPLIMENTARY TICKETS:

We're thrilled to offer eight complimentary tickets for your team to enjoy and/or distribute, a \$2,000 value. Each attendee will receive premium seating at the event, as well as access to our VIP wine tasting, featuring premium Daou wines.

### VIP DINNER WITH LILLIAN:

Two guests invited to join Lillian for a private dinner in the members only area of The Standard Club at the Smith House in August.

### **OTHER:**

Other promotional opportunities are open based on your suggestion. Please contact us with additional ideas for recognition.

### FOR YOUR GIFT OF: \$15,000

\*\*Full Visual Representation & Marketing Recognition not guaranteed after April 30, 2024\*\*

For more information please contact Program Director Marla Cochran at 615-784-9362 or Events@TJBF.org

# **GOLD SPONSOR BENEFITS**

#### **VISUAL REPRESENTATION:**

- Your logo and recognition of your sponsorship level will appear in signage displayed at the event
- Your logo and recognition of your sponsorship level will appear in the program distributed to all guests.
- At the completion of the event, we'll provide professional event photos for promotional use.

### MARKETING CAMPAIGN RECOGNITION:

Your name and logo will be noted throughout our marketing campaign, including...

- A spotlight on our website
- Highlights across our social media channels
- Inclusion in widely distributed press release
- Recognition in our newsletter, and more.

### **EVENT RECOGNITION:**

Your company will receive verbal recognition throughout the event and during special remarks.

### COMPLIMENTARY TICKETS:

We're thrilled to offer six complimentary tickets for your team to enjoy and/or distribute, a \$1,500 value. Each attendee will receive premium seating at the event, as well as access to our wine tasting, featuring premium Daou wines.

#### **OTHER:**

Other promotional opportunities are open based on your suggestion. Please contact us with additional ideas for recognition.

### FOR YOUR GIFT OF: \$6,000

\*\*Full Visual Representation & Marketing Recognition not guaranteed after April 30, 2024\*\*

For more information please contact Program Director Marla Cochran at 615-784-9362 or Events@TJBF.org

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# SILVER SPONSOR BENEFITS

#### VISUAL REPRESENTATION:

- Your logo and recognition of your sponsorship level will appear in the program distributed to all guests.
- At the completion of the event, we'll provide professional event photos for promotional use.

#### MARKETING CAMPAIGN RECOGNITION:

Your name and logo will be noted throughout our marketing campaign, including...

- Highlights across our social media channels
- Recognition in our newsletter, and more.

#### **EVENT RECOGNITION:**

Your company will receive verbal recognition throughout the event and during special remarks.

#### COMPLIMENTARY TICKETS:

We're thrilled to offer four complimentary tickets for your team to enjoy and/or distribute, a \$1,000 value. Each attendee will receive premium seating at the event, as well as access to our wine tasting, featuring premium Daou wines.

#### **OTHER:**

Other promotional opportunities are open based on your suggestion. Please contact us with additional ideas for recognition.

### FOR YOUR GIFT OF: \$3,000

\*\*Full Visual Representation & Marketing Recognition not guaranteed after April 30, 2024\*\*

For more information please contact Program Director Marla Cochran at 615-784-9362 or Events@TJBF.org



# **BRONZE SPONSORSHIP BENEFITS**

#### **VISUAL REPRESENTATION:**

- Your logo and recognition of your sponsorship level will appear in the program distributed to all guests.
- At the completion of the event, we'll provide professional event photos for promotional use.

#### MARKETING CAMPAIGN RECOGNITION:

Your name and logo will be noted throughout our marketing campaign, including...

- Recognition across our social media channels
- Recognition in our newsletter, and more.

#### **EVENT RECOGNITION:**

Your company will receive verbal recognition throughout the event and during special remarks.

#### COMPLIMENTARY TICKETS:

We're thrilled to offer two complimentary tickets for your team to enjoy and/or distribute, a \$500 value. Each attendee will receive premium seating at the event, as well as access to our wine tasting, featuring premium Daou wines.

#### OTHER:

Other promotional opportunities are open based on your suggestion. Please contact us with additional ideas for recognition.

#### FOR YOUR GIFT OF: \$1,000

\*\*Full Visual Representation & Marketing Recognition not guaranteed after April 30, 2024\*\*

For more information please contact Program Director Marla Cochran at 615-784-9362 or Events@TJBF.org

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# **SPONSOR AGREEMENT** THANK YOU FOR PARTNERING WITH US!

The Joe Beretta Foundation is a 501(c)(3), non-profit agency. For your convenience, a tax receipt will be mailed after your donation is received.

Donor Name:
Sponsorship Authorized by:
Sponsorship Level:\$15,000 Title Sponsor\$6,000 Gold Sponsor\$3,000 Silver Sponsor\$1,000 Bronze Sponsor
METHOD OF PAYMENT: CASH CREDIT CHECK
Point of Contact for Follow-up:
Name: Phone:
E-MAIL:

I agree to partner financially with The Joe Beretta Foundation, EIN: 81-3849103 at the sponsorship level stated above. I understand my payment, logo, and any other pertinent materials must be received by The Joe Beretta Foundation **no later than 3/29/24.** 

Signature

Date

Please return this form to your contact or send it directly to the Program Director, Marla Cochran, at Events@TJBF.org or P.O.Box 777 Mt. Juliet, TN 37121. Marla can be reached at 615-852-7804 to address any questions, comments, or concerns.





# AUCTION AGREEMENT THANK YOU FOR PARTNERING WITH US!

The Joe Beretta Foundation is a 501(c)(3), non-profit agency. For your convenience, a tax receipt will be mailed after your donation is received.

**DONOR NAME :** 

**Description of Donation:** 

**ESTIMATED FAIR MARKET VALUE OF DONATION:** 

**Restrictions on Donation (if Applicable):** 

#### POINT OF CONTACT FOR FOLLOW-UP:

NAME:

PHONE:

E-MAIL:

The undersigned agrees to provide the above donation(s) to The Joe Beretta Foundation, EIN: 81-3849103, for use in the Dinner in the Vines auction. I understand my donation must be received by The Joe Beretta Foundation no later than **5/1/24.** 

Signature

Date

Please return this form to your contact, or send it directly to the Program Director, Marla Cochran, at Events@TJBF.org or P.O.Box 777 Mt. Juliet, TN 37121. Marla can be reached at 615-784-9362 to address any questions, comments or concerns.





## **IN KIND DONATION AGREEMENT** THANK YOU FOR PARTNERING WITH US!

The Joe Beretta Foundation is a 501(c)(3), non-profit agency. For your convenience, a tax receipt will be mailed after your donation is received.

**DONOR NAME :** 

**Description of In Kind Donation:** 

**ESTIMATED FAIR MARKET VALUE OF DONATION:** 

**Restrictions on Donation (if Applicable):** 

#### POINT OF CONTACT FOR FOLLOW-UP:

NAME:

PHONE:

E-MAIL:

The undersigned agrees to provide the above donation(s) to the The Joe Beretta Foundation, EIN: 81-3849103 for use in the Dinner in the Vines event. I understand my donation must be received by The Joe Beretta Foundation no later than 6/1/24.

Signature

Date

Please return this form to your contact or send it directly to the Program Director, Marla Cochran, at Events@TJBF.org or P.O.Box 777 Mt. Juliet, TN 37121. Marla can be reached at 615-784-9362 to address any questions, comments, or concerns.



# TITLE SPONSORSHIP

# \$15,000

- Event naming rights
- Inclusion of Logo on all marketing materials
- Opportunity for a designated representative to speak during the program
- Visual Representation during the event program
- Inclusion in a widely distributed press release
- Social Media highlight across all TJBF channels
- Recognition during digital marketing
- Verbal Recognition during the event program
- 8 complimentary VIP Tickets provided (\$2,000 value)
- Event photos for promotional use
- Two guests invited to join Lillian for a private dinner at the club in August

Deadline March 29, 2024 to receive full benefits

501C3 Non profit

For more information please contact the Program Director, Marla Cochran at 615-84-9362 or Events@TJBF.org



## GOLD SPONSORSHIP

# \$6,000

- Visual Representation during the event program
- Inclusion in a widely distributed press release
- Social Media highlight across all TJBF channels
- Recognition during digital marketing
- Verbal Recognition during the event program
- 6 complimentary VIP Tickets provided (\$1,500 value)
- Event photos for promotional use

Deadline March 29, 2024 to receive full benefits

501C3 Non profit

For more information please contact the Program director, Marla Cochran, at 615-784-9362 or Events@TJBF.org



# SILVER SPONSORSHIP

# \$3,000

- Social Media highlight across all TJBF channels
- Recognition during digital marketing
- Verbal Recognition during the event program
- 4 complimentary VIP Tickets provided (\$1000 value)
- Event photos for promotional use

Deadline March 29, 2024 to receive full benefits

501C3 Non profit

For more information please contact the Program Director, Marla Cochran at 615-784-9362 or Events@TJBF.org



# **BRONZE SPONSORSHIP**

# \$1,000

- Verbal Recognition during the event program
- 2 complimentary VIP Tickets provided (\$500 value)
- Event photos for promotional use

Deadline March 29, 2024 to receive full benefits

501C3 Non profit

For more information please contact the Program Director, Marla Cochran at Events@TJBF.org

